### 图书基本信息

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### 内容概要

Authored by a team of experienced scholars, Essential Lawyering Skills: Interviewing, Counseling, Negotiation, and Persuasive Fact Analysis offers a readable and concise introduction to these indispensable legal skills. Using straightforward, concise, and practical explanations, the Third Edition takes a more concrete approach than competing texts and focuses on providing students with real-life examples and cases.

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#### 精彩书评

1、刚才amazon上看,这书已经出到第四版了,自己看的是中信出版社影印的第2版。感觉很对胃口,如果抛开律师实务的人情等等因素,就技术而言,这本书比较好的说了有关会见、咨询和谈判的一些知识。至少对于自己这样只懂得一些ABC常识的入门人来说,自己觉得不错。还有一点,语言比较通俗,生僻的单词不是那么狂多^\_^

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